That's Providence Center Shaping Lives, Creating Futures.

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Qualified Employees,

Quality Employers



Russell Downs is a valued employee at Giant in Glen Burnie.

Russell Downs was busy in the back of Giant Food, working hard like he does every day that he reports to work on Crain Highway in Glen Burnie. Downs, who has been with Providence Center for 22 years, with the support of his job coach, Leon Fossett, is quickly moving up in the ranks at the bustling store. Assistant Store Manager James Conley pithily summed up why he continues to employ Providence Center participants, "You got five more for me?" The store currently employs two individuals with developmental disabilities and provides an environment where everyone is part of the team, and each employee is recognized for their strengths.

Conley believes that good employees need to be nurtured and provided the tools to succeed. He points to the fact that Downs started in the deli department but found that he was a better fit as a porter/parcel pick-up staffer. "Everyone gets an opportunity," Conley states. "Russell has excelled in his current position. Customers say how nice he is and how helpful he is. At least three to four customers each week talk about how good Russell is." Conley also states that Downs has room to "move up."

And Downs clearly enjoys his work. "I get to see people each day and help," Down says. He uses the money he earns to go to

the mall and see movies occasionally. As for his job coach from Providence Center, Downs appreciates the support he receives. "Leon is a good job coach. He helped get me a job."

Providence Center's mission is rooted in assisting the nearly 500 men and women it serves each day to gain the greatest independence in their lives possible. One of the keys to personal independence is financial independence. So for many participants, achieving independence means finding and retaining jobs through the help of Providence Center's Supported Employment program.

Currently, 91 individuals have jobs in the community, with that number expected to grow when the economy improves. With the ardent support of the Maryland Developmental Disabilities Administration, which emphasizes an "employment first" philosophy for those enrolled in state-supported programs, Providence Center seeks to actively engage its participants in the community by finding jobs and, hopefully, careers for the individuals in the program.

Placing its qualified employees in positions would not be possible without the support of businesses and organizations that work with the Supported Employment program to hire and retain individuals. While there are tax benefits to hiring individuals with developmental disabilities, evidence suggests that that is not the primary reason that employers in growing numbers are partnering with Providence Center. Employers simply want good employees, and many are finding those with Providence Center.

Downs' story is much like Tracy Nelson's, also a long-time Providence Center participant. Nelson has worked for more than 20 years at the Safeway on West Central Road in Edgewater. He

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Chuck's Notes From the desk of Chuck Coble, Executive Director

Are you aware that there's a presidential election in November? Both candidates and their respective parties will continue to fight it out to be America's choice to lead our great nation for the next four years. In making their decision,

Americans surveyed consistently place creating jobs as their number one priority. With a national unemployment rate at over 8 percent for more than 40 months, a state unemployment rate hovering around 7 percent, and a county rate above 6 percent, I would guess that area residents would agree with those Americans' voices in recent polls.

The global economic recession has taken its toll on employers, which means that there are less hirings, more layoffs, and little incentive to expand the pool of employed workers. One of Providence Center's most active and important programs, our Supported Employment program, has felt the effects the economic recession has had on employers. Our participants are now competing with other applicants that may have much more experience than the job they are applying to or are choosing to be underemployed rather than unemployed.

But there are many employers that not only hire those with developmental disabilities; above all they hire good workers. Employers like Giant Food, Safeway, Anne Arundel County Community College, U.S. Naval Commissary, and many others are choosing our participants in the expanded applicant pool. As James Conley from Giant Food in Glen Burnie said about hiring

Providence Profile: Fred Orange, Participant Entrepreneur



Fred Orange has been coming to Providence Center for more than 20 years. He is enrolled in the Microenterprises program at our Baldwin Industries in Arnold, where he has gained the skills to turn his ideas and dreams into a reality by starting his own business. He has received mentoring from business and financial experts to turn his desire to start a vending machine business into a thriving venture. Fred is our newest Providence Profile.

PP: How long have you wanted to own a business?

FO: About ten years.

PP: Have you always wanted a vending machine business? FO: Yes, I always wanted to do snacks. If you drop them, they don't get damaged.

PP: What is your favorite part of owning a business?
FO: It makes you feel important, like you really have something.
I could have a job as long as my heart and body will let me [by owning my own business]. I have a business plan and projections.

PP: How many machines do you own?

FO: Five soda and snack machines.

PP: What do you do to improve and grow your business? FO: Just what I'm doing now (as he oversees the installation of a new machine at Providence Center's Cloverleaf building). I'd like to hire more people to work for me.

PP: What is your favorite thing to do when you're not working on your business?

FO: I like watching Golden Girls.

PP: What do you like about Providence Center? FO: There isn't a dull moment. The staff helped me create my business and grow it. They didn't have to do that. They worked with me to develop the business.

PP: What is your favorite music?

FO: Country

PP: What would you do if you won \$1 million?

FO: Have my own house. I always say that I'd like to have my own group home and help other people.

PP: What is your wish for everyone at Providence Center?

FO: I hope they have the same success like I have.

New Members Join Board of Directors



Five new members have been selected to serve on Providence Center's Board of Directors. The new members include two physicians, a parent of a participant, a member of one of Providence Center's founding families, and a realtor. The new board members were installed as of July 1, 2012. Their terms will last through June 30, 2014.

The new board members are: Colleen Baldwin, Carol Snyder, Kristi Pappas, Damean Freas, DO, and Monique Langston, DO.

Board members whose terms have expired are: Gary Evans, Edward Mitchell, Eva Tucholski, and Colleen Wilson.

Providence Center Executive Director Chuck Coble thanked those that have served on the board and welcomed the new members. "Serving on the board of a thriving non-profit like Providence Center requires dedication, time, and a commitment to improving our communities.

We are incredibly grateful for the service of Gary, Ed, Eva, and Colleen for providing their time and talents to strengthening our organization and providing a positive impact on the lives with which we are entrusted. Thank you for your service."

Coble continued, "It is always exciting to welcome new members to the board, who bring with them a fresh perspective and a different personal approach. I know that their service will provide tremendous benefits to the board and organization as a whole."

Chuck's Notes, continued from page 1

Providence Center participants, "We try to hire good people." He, like many others, sees firsthand that our participants are qualified, prepared, and willing to help. They are gaining and retaining jobs despite the difficult economic times. These companies and organizations have time and again proven their commitment to advancing the dreams of those with developmental disabilities. They have stood by and alongside the extraordinary individuals we serve. Their support is invaluable to the lives that they are directly impacting. And we are proud to say that small, medium, and large business owners that work with us by employing our individuals are true partners in providing positive impacts on people's lives.

20th Annual Moran Golf Classic: Most Successful in Tournament History



Providence Center's 20th Annual Moran Golf Classic netted more than \$60,000 for the organization's programs and services, the most successful Classic to date with more than 39 sponsors and nearly 200 golfers that contributed to the event. The Classic was held on June 4, 2012, at Queenstown Harbor in Queenstown. Moran Insurance was presenting sponsor for the 16th year.

"This year's Classic broke the record for the most successful tournament to date," Golf Classic Committee Co-Chairs Conor Gilligan and Matt Lehmann said. "We are very grateful for the efforts of our committee members, the support of all of our sponsors, and the time of our volunteers to make the day fun and solidify this tournament as one of the premiere events in the area."



Providence Center Executive Director Chuck Coble added, "The Golf Classic is one of the most important fundraising events we hold each year. It raises much-needed funds so that we can continue to keep our professional care staff in place and our doors open for those who rely on us each day. Thank you to everyone that helped

make this year the best yet and we look forward to breaking even more records with next year's Classic."

That's Providence Center will feature participants, staff, employers, or people in the community that inspire and empower us. Nominate the person you think is helping Providence Center advance its mission and tell us why you think they should be featured in our Providence Profile. Send your nomination to Audra Harrison, Communications Manager, at aharrison@providencecenter.com.

SPONSORS FOR THIS YEAR'S CLASSIC INCLUDED:

Presenting Sponsor – Moran Insurance

Providence Sponsors - Richard J. Princinsky & Associates and Kaiser Permanente

Baldwin Sponsors – Norris Automotive, Builderguru Contracting and Gardiner & Gardiner, Chaney Enterprises, PNC Bank, Reliable Contracting Company, Selective Insurance Company

Hospitality Sponsors – A.C.& R. Foam Insulators, LLC, ARINC, Bagley & Rhody, P.C., BankAnnapolis, Baltimore Washington Medical Center, Chesapeake Telephone Systems, Chesapeake Bay Savers, Chiron Technology Services, Craftsmen Developers, Fleetpro, Inc., Gary and Missy Evans, King Automotive, Stevens Battery Warehouse

Eagle Sponsors – Anne Arundel Medical Center, ADP, Advantica, Bayside Physical Therapy, Century Auto Sales, CR Goodman Associates, LLC, Datalink Interactive Inc., Employee Benefit Services, Enterprise, FPC Distribution, IWIF, James Myers Company, Inc., Metrinko Office Interiors, Mullen, Sondberg, Wimbish & Stone, P.A., Ohio Casualty, Omni Solutions, Inc., Severna Park Voice, St. John Properties, Tech USA

GOLF CLASSIC COMMITTEE MEMBERS:

Conor Gilligan, Craftsmen Developers
Matt Lehmann, Moran Insurance
Donna Moran, Moran Insurance
Pete Metrinko, Metrinko Office Interiors
John Ward, Selective Insurance
Dennis Wells, Omni Solutions, Inc.

Save the Date: 21st Annual Golf Classic, Monday, June 3, 2013 at Queenstown Harbor

Qualified Employees, continued from page 1



Tracy Nelson enjoys his work at Safeway in Edgewater.

is responsible for keeping the outside of the store in order, collecting carts, and helping people load their groceries into their cars.

"I like the people," Nelson says proudly as he lines up carts in more than 90 degree weather on a recent day. His smile is wide and he seems unbothered by the soaring heat. "I like to make people smile."

Nelson, like Downs, saves some of his money but also enjoys going out in the community to relax. Most Saturdays, he can be found bowling with friends.

The caring environment and team mentality are also aspects to work that Nelson experiences. Co-workers often bring him water on hot days and generally take care of him to make sure he has what he needs to do his job.

Downs and Nelson exemplify a good employee, not an employee with a disability. As Conley of Giant said, "Russell does really good work. He doesn't complain and is always prompt. He is always willing to do what you ask."

That's Providence Center's qualified, quality employees.

To learn more about the Supported Employment program, contact Rosemary Elger at <u>relger@providencecenter.com</u> or at (443)679-1166 ext. 205.

How Can I Help?

When you make a gift to Providence Center, whether it's a donation or the gift of volunteer time, you are helping to enrich the lives of 500 of our community's residents. There are many ways you can help the men and women with developmental disabilities who count on Providence Center.

Financial Support

- You can make a cash donation payable to Providence Center at 930 Point Pleasant Road, Glen Burnie, MD 21060.
 Don't forget to check to see if your employer has a matching gift program. Donations can also be made by Visa, MasterCard, and American Express. To process a credit card payment, call our Development Department at 410-766-2212, ext. 110. You can also go online at www.providencecenter.com and donate directly.
- You can donate stocks, bonds, real estate, and name Providence Center as the beneficiary on a life insurance policy. Contact your financial advisor to learn more about these and other options.
- Planned Giving can make a lasting impact that will serve the future of Providence Center. Planned gifts are ways a donor can leave money or assets to a nonprofit at his or her death; or a way to invest money so that the donor receives benefits during his or her life and then bequeaths the remaining funds to the nonprofit. To learn more, contact your financial advisor.

In-Kind Donations

Donations of goods and services allow the Center to allocate funds to other program needs. Examples include art supplies for our Art Institute, lawn equipment for our Horticulture Program, or medical supplies. Please call our Development Department for a list of desired items and services at (410)766-2212, ext 110.

Donate a Car

Providence Center's car donation program is ready to accept your vehicle in exchange for the tax benefits you will receive for donating to a registered non-profit organization. For more information on our car donation program, contact info@providencecenter.com.

Gift of Time and Talent

Volunteers are a tremendous asset to our programs. You may have gardening skills to help in our greenhouses, an artistic flair to assist in our Art Institute, an entrepreneurial spirit that can help a participant start his own business, or just the desire to be a friend to someone, spending time over lunch, working on the computer or reading. Volunteer with Providence Center and make a difference in the lives of adults with developmental disabilities.

Volunteers must be at least 16 and go through a background check. We are happy to work with eligible students fulfilling community service requirements but ask that they volunteer a minimum of 40 hours. For more information, please contact Erin Bishop at ebishop@providencecenter.com or at (410)766-2212, ext. 105.

Employer Charity Campaign

If your employer participates in the United Way's Maryland Charity Campaign, you can designate Providence Center as your beneficiary. **Providence Center's Maryland Charity Campaign number is #1256**.

State of Maryland Awards \$60,000 Grant

for Supported Employment Vehicles

Providence Center recently was awarded \$60,000 in grants from the Maryland Community Health Resources Commission (MCHRC) and Maryland Developmental Disabilities Administration (DDA). The grant will be used to purchase two minivans with ramps for the organization's Supported Employment program. The purchase of the two Honda Odyssey vans and installation of ramps on them through this grant will provide a more accessible way to get to and from work for those individuals who use wheelchairs and will make the commute more efficient and normalized for all riders.

Providence Center Executive Director Chuck Coble lauded the grant awarded to the organization. "There is a common saying that

90 percent of life is simply showing up," Coble said. "Purchasing these new vehicles will allow our participants to get and keep jobs while providing them a more normalized transport to their places of work. We are very grateful to MCHRC and DDA for recognizing the importance of our request and providing these much needed funds that will help us serve those with developmental disabilities better."

Providence Center's Supported Employment program provides skills training and on-the-job supports in obtaining and maintaining community-based employment opportunities. In addition, the Supported Employment program assists individuals in developing their self-advocacy skills in order that they may live lives of their choosing as they assume roles in their communities.

The grants are part of the recently announced Licensee Infrastructure Grants.

Annapolis Lifestyle

Launch Party Benefits Providence Center

In May, *Annapolis Lifestyle* magazine joined forces with Carol Snyder of Coldwell Banker in Severna Park to showcase a \$10 million Stevensville home on the market with a launch party for the magazine. The evening featured house and property tours, entertainment, and fireworks – with the proceeds benefitting Providence Center. Providence Center was selected as the recipient for the event's nearly \$8,000 in silent auction and sponsorship proceeds. It was a fun event at a wonderful home for an exciting new venture in the Annapolis area. Thanks to Carol Snyder, Tim and Anna Schwab of *Annapolis Lifestyle*, and the night's sponsor Middleton Gardiner Group for supporting Providence Center.



Jay Middleton of Middleton Gardiner Group, Carol Snyder of Coldwell Banker, Chuck Coble of Providence Center, James Brennan of Middleton Gardiner Group, Anna Schwab and Tim Schwab of Annapolis Lifestyle magazine present the proceeds from the magazine launch.

Planned Giving: A Promise Today, A Lifeline for Tomorrow

Imagine our community 50 years from now without Providence Center. What would happen to the hundreds of men and women with developmental disabilities who count on us to be as independent as possible, reach their goals and create meaningful roles in our community? There is a way you can help ensure that our vital services will continue to provide a lifeline for the many thousands that will need us in the future: planning for a future gift to Providence Center through your will.

Here are just a few reasons to consider leaving a gift to Providence Center:

- Fred, featured on page 2, has been able to start and grow his own vending machine business with the help of Providence Center. This is a dream for many of our participants, especially the younger generations coming to us. Your gift will ensure that other budding entrepreneurs will realize that dream in the future.
- Each year high school students graduate and start their new lives with Providence Center. Your gift will ensure that they will continue to have the support they need to flourish into adulthood and later in their retirement years.
- Like Tracy and Russell (page 1), 91 participants have productive jobs with area employers. Your gift will provide vocational training, mentorship, and job placement for our future workforce.

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i2 – Innovation Intelligence Hosts Happy Hour Art Show

On a beautiful evening in early June, i2 – Innovation Intelligence held a Happy Hour Art Show to benefit Providence Center's programs and services. The show featured art by the artists of our Art Institute and Providence Center. Products like pottery, plants, and wood items were offered for sale to attendees. Thanks to Kaeti Bradley, Jeffrey Wells, and everyone that supported the event



Planned Giving, continued from page 5

- Providence Center provides peace of mind and respite to hundreds of parents who entrust their children to our care. Your gift will ensure that Providence Center will continue to support their loved ones long after they are gone.
- Your gift will leave a legacy in your name or in honor of your loved ones.
- Leaving a gift to Providence Center in your will may help reduce the estate tax burden on your heirs. You'll want to check with your financial advisor or attorney to determine how planned giving can help your family after you are gone.

For more information about planned giving with Providence Center, contact our Development Office at 410-766-2212, ext. 110.

In the Community

Providence Center works to actively engage our participants in the community through our Supported Employment program with employment and volunteer positions. Thanks to all of our community partners and hope that you will consider supporting those partners that support our important work.

New Retail Partners

Please visit Annapolis Seafood and Side Street Framers for Providence Center products. Annapolis Seafood and Side Street Framers are new retail partners that are offering their customers our products while also assisting our participants gain greater independence by earning a paycheck through the sale of their work.

Annapolis Seafood Market 552 Ritchie Hwy, # L Severna Park annapolisseafoodmarket.com

Side Street Framers 558 B Ritchie Hwy Severna Park <u>sidestreetframers.com</u>









Announcements

- Congratulations to Lori Adams, RN, Joanne Warfield, RN, and Patrice Jenstrom, RN, each have been promoted to Senior Delegating Nurses for Cloverleaf, JBB, and production programs respectively.
- ♣ Congratulations to **Audra Harrison and Sherdina Wood** for their recent promotions. Audra was promoted to **Director of Community Relations**, overseeing Development, Marketing, and Communications. Sherdina was promoted to **Senior Mentor**.
- ❖ Blake Kramer has been awarded Providence Center's Change Agent award. The Change Agent award is designed to recognize staff members that are advancing our mission and creating a positive environment at Providence Center. Blake is the second recipient of the award. Congratulations and thank you, Blake!

A full listing of donors will be featured in Providence Center's 2012 Annual Report.

Contracted Services at Baldwin Industries

Providence Center's Baldwin Industries is an innovative business entity that serves companies while supporting our participants. Baldwin operates as a subcontracting business providing a diverse range of services to businesses and agencies throughout the Baltimore-Washington Metropolitan Area. These services include:

retail and wholesale packaging, product assembly, hand packaging, wafer sealing, heat sealing, delivery and pick-up, mass mailings, door hanger and flyer distribution, office cleaning, group enclaves for work at employers' site, and individual placement with supported employment services.

Thank you to those organizations that have worked with Baldwin Industries over the last three months!

Sells Floto

8230A Sandy Court Jessup, MD 20794



Providence Center 930 Point Pleasant Road Glen Burnie, MD 21060 Non-Profit Org. U.S. Postage PAID Millersville, MD Permit No. 9



Save the Date!!

Providence Center Kiwanis Aktion Club

Wednesday, September 5, 2012
Wednesday, October 3, 2012
4:00 PM – 6:00 PM
Cloverleaf Building
Millersville, MD
For more information, contact Rosemary Elger at relger@providencecenter.com or at (443)679-1166 ext. 205

9th Annual Jalopyrama*

Hot rod show benefitting Providence Center Saturday, October 27, 2012 Annapolis National Guard Armory For more information, visit www.jalopyrama.com. *Date has been updated

Providence Center's Celebration of our Unsung Heroes

Thursday, November 15, 2012
6:00 PM – 10:00 PM
Loews Annapolis Hotel
For sponsorship and ticket information, contact Aimee Bullen at abullen@providencecenter.com or at (410)766-2212 ext. 110

The mission of Providence Center is to provide services that allow individuals with disabilities to enjoy increased self-determination in leading a more independent, valuable, and functioning role in society. These support services are individually designed and professionally managed to enable these individuals to exercise higher levels of control over their lives.

For more information on how you can help our participants achieve their dreams, contact Aimee Bullen in Providence Center's Development Department at (410)766-2212 ext. 110.